

Sales Tax Nexus Guide

Economic nexus essentials for SaaS and e-commerce sellers.

1. Map revenue and transactions by state for the trailing 12 months.
2. Compare totals with each state's economic nexus threshold.
3. Confirm whether your products are taxable in each state.
4. Register before collecting; never collect without a permit.
5. Consider voluntary disclosure agreements for past exposure.
6. Automate rates and filings with a sales tax engine.